| The Nyack Library                  | May 2019 Performance Report |           | 91.67%      |                   |          |           |           |
|------------------------------------|-----------------------------|-----------|-------------|-------------------|----------|-----------|-----------|
|                                    |                             | FYE 2019  | Prior       | % of              | Budget   | Projected | FYE 2019  |
| Revenue                            | MAY 2019                    | YTD       | YTD         | Budget            | Variance | FYE 2019  | Budget    |
| Property Taxes*                    | 252,814                     | 2,782,172 | 2,754,626   | 91.67%            | -        | 3,034,986 | 3,034,986 |
| Library Fines and Fees             | 1,430                       | 14,316    | 23,605      | 57.26%            | (8,601)  | 15,000    | 25,000    |
| Copier/Fax/Internet                | 1,300                       | 12,739    | 12,757      | 97.99%            | 822      | 13,500    | 13,000    |
| Interest Income                    | 663                         | 6,969     | 5,096       | 929.15%           | 6,281    | 7,000     | 750       |
| Meeting Room Rentals               | 753                         | 2,763     | 1,850       | 81.26%            | (354)    | 3,100     | 3,400     |
| Parking Lot Income*                | 708                         | 7,792     | 9,167       | 91.67%            | -        | 8,500     | 8,500     |
| Miscellaneous                      | 294                         | 1,337     | 1,401       | 89.17%            | (38)     | 1,500     | 1,500     |
| RCLS Local Aid & MTA Grant         | -                           | 4,637     | 4,294       | 92.74%            | 294      | 5,000     | 5,000     |
| Total Revenue                      | 257,962                     | 2,832,725 | 2,812,797   | 91.61%            | (1,595)  | 3,088,586 | 3,092,136 |
| Expense                            | ,                           | , ,       |             |                   | ,,,,     | , ,       | <u> </u>  |
| Workforce                          |                             |           | V           | VF % budget 92.3. | 1        |           |           |
| Wages                              | 111,776                     | 1,309,029 | 1,214,814   | 90.60%            | 24,639   | 1,419,807 | 1,444,807 |
| Benefits*                          | 17,869                      | 313,811   | 334,385     | 68.51%            | 109,032  | 450,000   | 458,080   |
| Total Workforce Expense            | 129,645                     | 1,622,841 | 1,549,199   | 85.28%            | 133,670  | 1,869,807 | 1,902,887 |
| Administrative                     |                             |           |             |                   |          |           |           |
| Advertising/Promotion              | -                           | 7,442     | 5,778       | 82.69%            | 808      | 9,000     | 9,000     |
| Audit                              | -                           | 10,150    | 9,900       | 88.26%            | (1,350)  | 10,150    | 11,500    |
| Banking Fees                       | 33                          | 1,666     | 1,686       | 66.64%            | 626      | 2,200     | 2,500     |
| Conference                         | (140)                       | 2,599     | 2,115       | 43.32%            | 2,901    | 5,000     | 6,000     |
| Contracted Services                | 8,476                       | 49,264    | 60,355      | 164.21%           | (21,763) | 54,000    | 30,000    |
| Property & Liability Insurance*    | 2,172                       | 23,834    | 22,918      | 91.67%            | -        | 26,000    | 26,000    |
| Memberships                        | -                           | 1,398     | 1,667       | 46.60%            | -        | 2,800     | 3,000     |
| Miscellaneous                      | 1,182                       | 5,285     | 2,612       | 88.09%            | -        | 6,000     | 6,000     |
| RCLS Service Fees                  | 3,566                       | 3,566     | 2,944       | 95.09%            | -        | 3,566     | 3,750     |
| Sewer Tax*                         | 171                         | 3,204     | 2,904       | 88.99%            | 396      | 3,204     | 3,600     |
| Training                           | -                           | 1,005     | 1,060       | 28.71%            | 2,203    | 2,500     | 3,500     |
| Travel                             | 217                         | 940       | 789         | 44.75%            | 985      | 1,200     | 2,100     |
| Total Administrative Expense       | 15,676                      | 110,353   | 114,727     | 103.18%           | (15,193) | 125,619   | 106,950   |
| Operations                         |                             |           |             |                   |          |           |           |
| Computer Systems Maintenance-Anser | -                           | 53,175    | 52,386      | 88.63%            | -        | 54,000    | 60,000    |
| Computer Systems Hardware          | -                           | 6,236     | N/A         | 62.36%            | 2,931    | 10,000    | 10,000    |
| Computer Systems Software          | 115                         | 5,274     | 2,951       | 81.14%            | 684      | 6,500     | 6,500     |
| Copier Expense                     | 447                         | 20,295    | 18,909      | 86.36%            | -        | 23,500    | 23,500    |
| Cleaning Services                  | 3,851                       | 16,174    | · · · · · · | -                 |          | 25,000    | -         |
| Custodial Supplies                 | 760                         | 11,428    | 9,594       | 87.91%            | 489      | 13,000    | 13,000    |
| Office and Library Supplies        | 580                         | 18,157    | 13,605      | 72.63%            | 4,760    | 24,000    | 25,000    |
| Furniture & Equipment <\$2,500     | -                           | 5,656     | 3,272       | 94.27%            | (156)    | 7,000     | 6,000     |
| Postage                            | 252                         | 5,916     | 7,820       | 52.58%            | 4,397    | 8,000     | 11,250    |
| Repairs and Maintenance            | 464                         | 34,670    | 76,045      | 46.23%            | 34,082   | 60,000    | 75,000    |

| The Nyack Library                            | May 2019 Performance Report |                 |                | 91.67%         |                    |                     |                  |
|--|-----------------------------|-----------------|----------------|----------------|--------------------|---------------------|------------------|
| Operations Expense, cont.                    | MAY 2019                    | FYE 2019<br>YTD | Prior<br>YTD   | % of<br>Budget | Budget<br>Variance | Projected<br>FYE 19 | FYE 19<br>Budget |
| Landscaping                                  | 560                         | 8,682           | 6,970          | 96.46%         | -                  | 9,000               | 9,000            |
| Snow Removal                                 | -                           | 4,750           | 5,825          | 79.17%         | -                  | 4,750               | 6,000            |
| Telecommunications                           | 683                         | 15,111          | 10,273         | 151.11%        | (5,944)            | 16,000              | 10,000           |
| Utilities                                    | 3,629                       | 57,691          | 51,327         | 82.42%         | 6,478              | 65,000              | 70,000           |
| Total Operations Expense                     | 11,340                      | 263,216         | 258,976        | 80.93%         | 47,722             | 325,750             | 325,250          |
| Library Programming & Materials              |                             | ,               |                |                |                    | '                   |                  |
| Adult Programming                            | (75)                        | 9,966           | 9,729          | 86.66%         | 576                | 11,500              | 11,500           |
| Children's Programming                       | 421                         | 6,672           | 6,474          | 74.13%         | 1,578              | 9,000               | 9,000            |
| Young Adult Programming                      | -                           | 2,975           | 1,624          | 74.38%         | 692                | 4,000               | 4,000            |
| Total Programming                            | 346                         | 19,613          | 17,828         | 80.05%         | 2,846              | 24,500              | 24,500           |
| Periodicals - Print                          | 1,242                       | 8,821           | 7,809          | 98.01%         |                    | 9,000               | 9,000            |
|  | 1,242                       | -               |                |                | 2.662              |                     |                  |
| Periodicals - Digital                        | -                           | 4,587           | 7,615          | 50.97%         | 3,663              | 9,000               | 9,000            |
| E-Books                                      | -                           | 7,684           | 8,655          | 109.77%        | (1,267)            | 8,000               | 7,000            |
| Electronic Databases                         | -                           | 17,298          | 16,903         | 69.19%         | 5,619              | 25,000              | 25,000           |
| Streaming and Digital Media                  |                             | 6,982           | N/A            | 69.82%         | 2,185              | 10,000              | 10,000           |
| Total Collection Expensed                    | 1,242                       | 45,372          | 40,981         | 75.62%         | 8,015              | 61,000              | 60,000           |
| Capital Investment                           |                             |                 |                |                |                    |                     |                  |
| Audio Visual                                 | -                           | 21,527          | 22,898         | 56.65%         | 13,308             | 38,000              | 38,000           |
| Adult Books                                  | -                           | 59,157          | 50,186         | 78.88%         | 9,595              | 75,000              | 75,000           |
| Children's Books                             | -                           | 13,636          | 10,757         | 73.71%         | 3,323              | 18,500              | 18,500           |
| Young Adult Books                            |                             | 6,110           | 6,300          | 101.83%        | (610)              | 6,000               | 6,000            |
| Total Collection Capitalized                 | -                           | 100,430         | 90,142         | 73.04%         | 25,616             | 137,500             | 137,500          |
| Total Materials & Programming                | 1,588                       | 165,415         | 148,951        | 74.51%         | 36,478             | 223,000             | 222,000          |
| Other Capital Investment                     | <u>'</u>                    | ,               |                |                |                    |                     |                  |
| Automation                                   | 1,113                       | 7,610           | -              | 101.46%        | (735)              | 7,610               | 7,500            |
| Furniture and Equipment                      |                             | 10,000          |                | 100.00%        |                    | 10,000              | 10,000           |
| Total Other Capital Investment               | 1,113                       | 17,610          | -              | 100.63%        | (735)              | 17,610              | 17,500           |
| Financial                                    |                             |                 |                | ·              |                    |                     |                  |
| General Reserve*                             | 2,917                       | 32,086          | -              | 91.67%         | -                  | 35,000              | 35,000           |
| Charge to Genl Res - self-checks, circ reno* | 2,542                       | 30,431          | -              |                |                    |                     | -                |
| Bank Credit Line Interest                    | -                           | 22              | 1,147          | 1.46%          | -                  | 22                  | 1,500            |
| Bond Trustee Fees                            | -                           | 2,337           | 2,789          | 155.78%        | (700)              | 2,337               | 1,500            |
| Bond Interest                                | 16,934                      | 185,352         | 132,202        | 91.90%         | -                  | 201,698             | 201,698          |
| Bond Principal                               | 19,389                      | 214,200         | 289,326        | 91.47%         | -                  | 234,177             | <u>234,177</u>   |
| Total Library Financials                     | 41,782                      | 464,428         | 425,464        | 98.01%         | (700)              | 473,234             | 473,875          |
| Total Expense                                | 201,145                     | 2,643,863       | 2,497,317      |                |                    | 3,035,020           | 3,048,462        |
| Net Library Surplus(Deficit)                 | <u>56,817</u>               | <u>188,863</u>  | <u>315,480</u> |                |                    | <u>53,566</u>       | <u>43,674</u>    |

| The Nyack Library                    | May 2019 Performance Report |          |          | 91.67%  |          |           |          |
|--------------------------------------|-----------------------------|----------|----------|---------|----------|-----------|----------|
|                                      |                             | FYE 2019 | Prior    | % of    | Budget   | Projected | FYE 19   |
| Stevenson House                      | May 2019                    | YTD      | YTD      | Budget  | Variance | FYE 19    | Budget   |
| Revenue                              | ,                           |          |          |         |          |           |          |
| Rental Income                        | 9,937                       | 126,520  | 129,609  | 92.35%  | -        | 137,000   | 137,000  |
| Expense                              | ,                           | ,        | •        |         |          |           | ,        |
| Contracted Services                  | -                           | 60       | 2,000    |         | (60)     | 60        |          |
| Property and Liability Insurance*    | 317                         | 3,483    | 3,300    | 91.67%  | -        | 3,800     | 3,800    |
| Real Estate Taxes*                   | 2,125                       | 23,375   | 22,458   | 91.67%  | -        | 25,500    | 25,500   |
| Repairs and Maintenance - Building   | 526                         | 11,023   | 8,395    | 84.80%  | 894      | 13,000    | 13,000   |
| Landscaping                          | -                           | -        | -        | 0.00%   | 1,833    | 2,000     | 2,000    |
| Telecommunication                    | 135                         | 600      | 654      | 80.00%  | 88       | 750       | 750      |
| Utilities                            | 95                          | 5,656    | 5,814    | 79.66%  | (700)    | 7,100     | 7,100    |
| Bond Interest*                       | 2,473                       | 27,198   | 29,242   | 91.67%  | -        | 29,670    | 29,670   |
| Bond Principal*                      | 3,167                       | 34,833   | 33,000   | 91.67%  | -        | 38,000    | 38,000   |
| Total Stevenson House Expense        | 8,836                       | 106,228  | 104,863  | 88.66%  | 2,115    | 119,880   | 119,820  |
| Net Stevenson House Surplus(Deficit) | 1,101                       | 20,292   | 24,746   |         | ,        | 17,120    | 17,180   |
| DePew House                          | , -                         | -, -     | , -      |         |          | ,         | ,        |
| Revenue                              |                             |          |          |         |          |           |          |
| Rental Income                        | 9,621                       | 100,973  | 90,320   | 93.49%  | 1,969    | 110,500   | 108,000  |
| Expense                              |                             |          | · ·      |         | ·        | ·         | ·        |
| Wages and Benefits                   | 347                         | 4,655    | 4,706    | 110.82% | (804)    | 5,000     | 4,200    |
| Contracted Services                  | -                           | 2,361    | 845      |         | 2,361    | 2,361     |          |
| Custodial Supplies                   | 50                          | 850      | 1,209    | 100.00% | -        | 850       | 850      |
| Property and Liability Ins. *        | 383                         | 4,217    | 4,102    | 91.67%  | -        | 4,600     | 4,600    |
| Real Estate Taxes*                   | 2,667                       | 29,333   | 28,875   | 91.67%  | -        | 32,000    | 32,000   |
| Repairs and Maintenance - Building   | 338                         | 2,053    | 4,130    | 29.33%  | 4,364    | 5,000     | 7,000    |
| Landscaping                          | 1,416                       | 12,991   | 4,847    | 129.91% | (3,824)  | 8,000     | 10,000   |
| Telecommunication                    | 168                         | 1,804    | 1,790    | 106.13% | (246)    | 2,000     | 1,700    |
| Utilities                            | 288                         | 5,915    | 5,123    | 84.51%  | 501      | 7,000     | 7,000    |
| Bond Interest*                       | 3,709                       | 40,795   | 43,617   | 91.67%  | -        | 44,504    | 44,504   |
| Bond Principal*                      | 4,750                       | 52,250   | 49,500   | 91.67%  |          | 57,000    | 57,000   |
| Total DePew House Expense            | 14,117                      | 157,225  | 148,745  | 93.11%  | 2,352    | 168,315   | 168,854  |
| Net DePew House Surplus(Deficit)     | (4,496)                     | (56,252) | (58,425) |         |          | (57,815)  | (60,854) |
| Financial Performance Summary YTD    | ,                           |          |          |         |          |           | ,        |
| Library                              | 188,863                     |          |          |         |          |           |          |
| Stevenson House                      | 20,292                      |          |          |         |          |           |          |
| DePew House                          | (56,252)                    |          |          |         |          |           |          |
| Net Surplus(Deficit)                 | \$ 152,903                  |          |          |         |          |           |          |
| *Prorated Monthly                    |                             |          |          |         |          |           |          |